

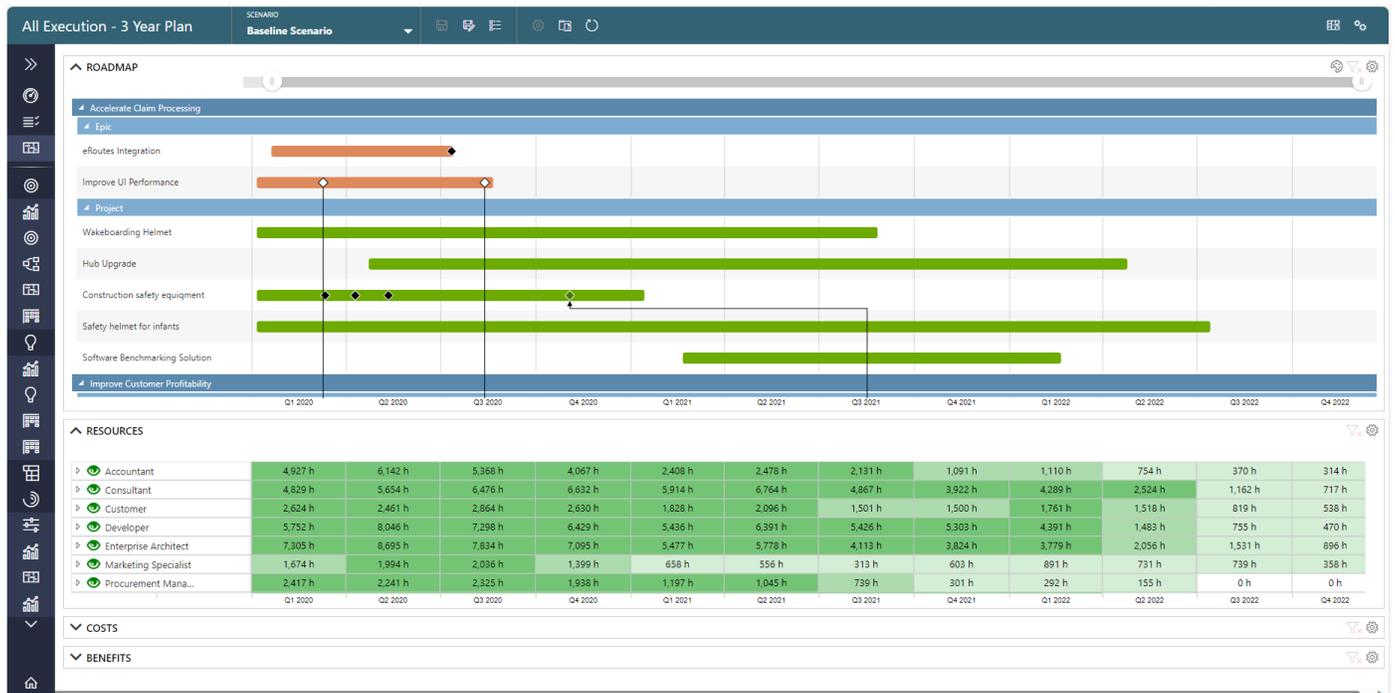
DEMAND MANAGEMENT

Get the strategic project portfolio management capabilities you need, quickly and easily.

Every NH360 Accelerator is designed to be implemented quickly with a minimum amount of consulting or configuration. Leveraging best practices garnered from years of successful client engagements, these powerful Accelerators provide precisely the capabilities you need, without weeks or months of configuration.

NH360® – Demand Management Accelerator

Effective tools and processes are needed to help bring order to the chaos of demand management. The NH360 Demand Manager Accelerator delivers the capabilities you need to generate standardized business cases that align demand with strategy and help ensure that you're not simply choosing the best from a bad list of ideas.



Key Features

NH360 makes it easy to capture innovative ideas from anywhere and standardize business cases to help align demand with strategy.

Channel	Product	Related M...	Priority	Effort	Risk	Idea Score	Strategic S...	Risk Score	Idea Stat
security rules	Customer	A1 Client	Improve Cust...	Medium	Highest	Lowest	6	30	60 New
bons online	Internal	A1 Client	Increase Reve...	High	Medium	Low	2	75	20 Approved
	Customer	A1 Client	Increase Reve...	High	Highest	Highest	5	68	
	Internal	A1 Client	Improve Cust...	Highest	High	High		75	Approved
out	Internal	A1 Client	Improve Cust...	Low	Highest	Highest	5	41	90 Approved
updates	Internal	A1 Client	Improve Cust...	Highest	High	Low	4	45	Future Co
stage recommendations	Customer	A1 Client	Improve Cust...	High	Highest	Medium	5	57	Future Co
rice (6)									
tickets online	Customer	Bright Resour...	Upsell to Exist...	Medium	High	High	4	35	Future Co
ed resource security groups	Customer	Bright Resour...	Improve Cust...	Lowest	High	High	9	46	Approved
mar profile information	Customer	Bright Resour...	Increase Reve...	High	Medium	Highest	8	71	Approved
emo	Internal	Bright Resour...	Increase Reve...	High	High	Medium	6	58	34 New
	Internal	Bright Resour...							New
ce for financial updates	Customer	Bright Resour...	Improve Cust...	Medium	High	Low	8	43	Approved

Capture & Consolidate All Demand

Capture new initiative requests from anywhere within the organization to ensure that the right initiatives are being evaluated and approved on a continuous basis.

- Capture ideas directly in NH360 or import from other sources
- Align ideas with key strategic objectives, products, services and more
- Capture the appropriate level of detail at each stage of your intake process
- Summarize, segment and access ideas using configurable views
- Approve ideas to a formal business case

Name 1	Related Entity	Dependency Status	Name 2	Status	Planned Date	Actual Date	Variance	Type
Analysis Complete			Analysis Complete	Completed	4/10/2020	4/10/2020	0d 0h	Lifecycle
Is Required By			Is Required By					
Release 2	CRM Implementation	On Track	Release 2	Planned	11/10/2021			
Scope complete	Content Filtering Design and Implem...	On Track	Scope complete	Completed	7/21/2020	7/21/2020	0d 0h	
Capability Enhancement Complete			Capability Enhancement Complete	Active	2/15/2021	2/15/2021	0d 0h	Deliverabl...
Is Required By			Is Required By					
Development Complete	Social Enterprise	On Track	Development Complete	Active	5/1/2021	5/1/2021	0d 0h	
Overview	Client Sensing Management	Broken	Operate	Active	3/14/2021	3/14/2021	0d 0h	Lifecycle Milest...
Technical Evaluation Complete	Innovation Management Framework	Broken	Technical Evaluation Complete	Active	8/17/2020	8/17/2020	0d 0h	Approval Milest...
Design Complete			Design Complete	Completed	8/20/2020	8/20/2020	0d 0h	Lifecycle
Is Required By			Is Required By					

Generate Standardized Business Cases

Move away from disparate sources of business case information like Excel, Word, and PowerPoint to better govern and standardize all demand and improve decision making.

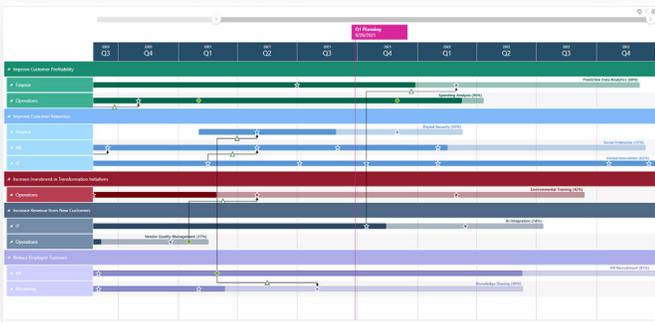
- Standardize governance and automate approvals using flexible workflows
- Use basic or advanced scorecards to help prioritize demand
- Capture time-phased cost estimates
- Capture resource estimates for individual role or team
- Forecast expected benefits
- Manage key milestones and dependencies between entities
- Look ahead by capturing potential risks and issues associated with your demand

Ra...	Name	Baseline Status	Optimization S...	Value	Yield	Start Date	End Date	Total Be...	Total Cost
21	Kines and Strive Path	In Roadmap	Included	24	49	1/1/2020	3/5/2022	\$580,000	\$409,111
22	Internal Software Database Audit	Backlog	Included	24	24	1/1/2020	7/6/2020	\$1,000,000	\$1,004,780
23	HRM Connector	In Roadmap	Included	24	35	2/1/2021	2/5/2022	\$1,400,000	\$480,000
34	Data Exchange and Integration	Backlog	Included	23	26	1/1/2020	10/16/2020	\$1,800,000	\$500,000
25	HRM Upgrade	In Roadmap	Included	23	81	4/18/2020	4/20/2022	\$400,000	\$285,578
26	Data Export Service	In Roadmap	Multiple Excludes	23	57	6/1/2020	3/5/2021	\$190,000	\$400,000
27	Software Benchmarking Solution	Active	Multiple Excludes	23	6	2/15/2021	2/15/2022	\$1,400,000	\$3,500,000
28	Tax Checker	Exclude	Multiple Excludes	23	32	1/1/2020	8/27/2020	\$1,400,000	\$720,000
33	Audit Tracking Solution	Lock Optimization Status	Multiple Excludes	23	48	1/1/2020	12/9/2020	\$1,380,000	\$480,000
30	General Ledger (GL) Journey update	Out of Scope	Multiple Excludes	23	35	1/1/2020	8/22/2021	\$1,590,000	\$600,000
31	Phase 2 - Increase customer adoption	Refresh Entry Data	Multiple Excludes	22	99	9/1/2020	3/10/2021	\$475,000	\$380,000
32	Apparel ERP Upgrade	File	Multiple Excludes	22	55	1/1/2020	7/6/2021	\$1,200,000	\$407,200
34	Webshop with enhanced customer	Show Related Entries	Multiple Excludes	21	70	1/1/2020	4/15/2021	\$380,000	\$184,800

More Effective Prioritization & Decision Making

Powerful capabilities enable organizations to more effectively gain visibility across all projected benefits/outcomes. Quickly and easily establish benefit targets for each portfolio and run analysis to optimize payback timelines.

- Easily prioritize requests using a variety of dimensions, such as strategic value, risk, probability of success, architectural fit and more
- Visualize key milestones and enforce dependencies when making decisions on your demand
- Create and compare a variety of plans using what-if scenario analysis tools without impacting your underlying data
- Effectively model capital planning scenarios by establishing and visualizing top-down budget constraints
- Maximize benefits and conduct target analysis
- Optimize portfolio payback timelines



Roadmaps Help You Model the Impact of All Demand

Powerful and interactive roadmaps help you model the effect of any portfolio change and quickly sort through all demand.

- Create, share, and automatically maintain beautiful roadmaps in minutes
- Choose from Portfolio Timelines or Boards roadmap templates
- Intuitively filter out data to focus only on the information relevant to the task at-hand
- View all demand in a time-phased view to gain a clearer understanding into the relationships and dependencies between all requests
- Classify, change status and more with a simple drag-and-drop in configurable Board views